

H1 2017 Results Briefing 14 August 2017

CONSOLIDATED FINANCIAL HIGHLIGHTS



In million Php, except ratios

	Q1 2016	Q2 2016	H1 2016	Q1 2017	Q2 2017	H1 2017	Variance
Revenues	6,470	10,088	16,559	10,351	9,501	19,852	20%
Coal	3,940	5,077	9,017	6,778	4,342	11,120	23%
Power	2,530	5,011	7,541	3,572	5,159	8,732	16%
Depreciation	664	666	1,330	1,208	2,004	3,212	142%
Coal	395	147	542	723	827	1,550	186%
Power	269	519	788	485	1,176	1,662	111%
EBITDA	3,826	4,357	8,183	6,032	5,823	11,855	45%
EBITDA Margin	59%	43%	49%	58%	61%	60%	21%
NIAT	2,910	3,453	6,363	4,423	3,438	7,861	24%
EPS	2.72	3.23	5.95	4.15	3.23	7.38	24%
CAPEX	394	1,807	2,201	2,013	3,121	5,135	133%
Coal	84	896	980	942	1,591	2,533	158%
SCPC	171	143	314	729	1,036	1,766	462%
SLPGC	139	768	907	324	494	836	-8%
Cash	4,623	4,434	4,434	9,506	5,271	5,271	19%
Free Cash Flow	1,019	4,290	5,309	1,603	1,775	3,378	-36%
Net Debt	13,698	15,491	15,491	8,125	11,694	11,694	-48%
Net Debt/EBITDA	3.58	3.55	1.89	1.35	2.01	0.69	-64%
ROE (YoY)	10%	12%	22%	11%	9%	21%	-3%
DE Ratio	0.94	1.08	1.08	0.81	0.85	0.85	-21%
Current Ratio	1.21	1.07	1.07	1.71	1.69	1.69	58%

SEGMENT FINANCIAL HIGHLIGHTS

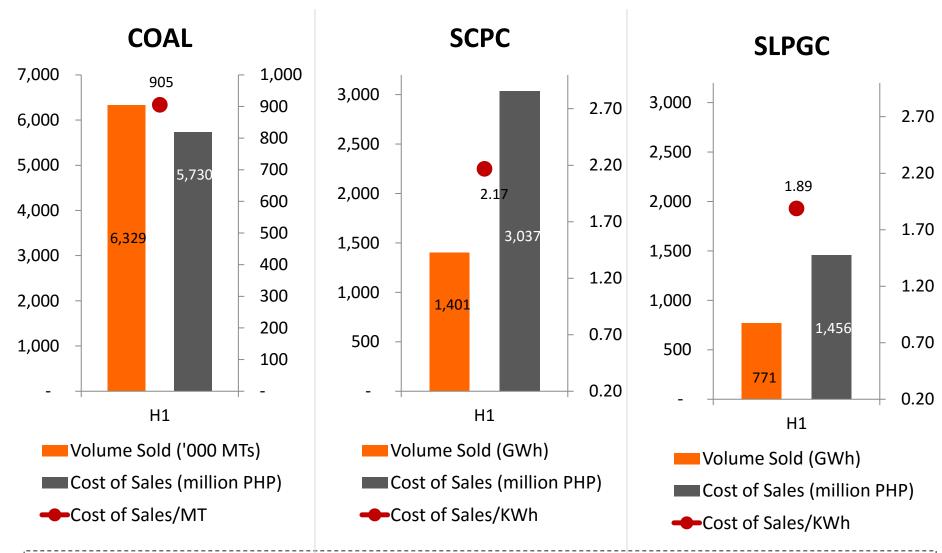


Operating businesses

		<u>Coal</u>			<u>SCPC</u>			<u>SLPGC</u>	
	<u>H1 2016</u>	<u>H1 2017</u>	<u>Variance</u>	<u>H1 2016</u>	<u>H1 2017</u>	<u>Variance</u>	<u>H1 2016</u>	<u>H1 2017</u>	<u>Variance</u>
Revenues (In M Php)	10,944	13,454	23%	4,522	5,361	19%	3,146	3,340	6%
Ave. Price	1,664	2,126	28%	3.25	3.83	18%	4.16	4.33	4%
Cost of Sales - MT/Kwhr	720	905	26%	2.16	2.17	0%	1.34	1.89	41%
Gross Margin/Unit	944	1,221	29%	1.09	1.66	52%	2.82	2.44	-13%
Core NIAT (In M Php)	3,781	5,261	39%	590	1,154	96%	1,995	1,395	-30%
Cash Balance End (In M Php)	1,575	1,355	-14%	1,305	1,472	13%	1,508	2,417	60%
Interest Bearing Loans (In M Php)	5,385	6,874	28%	4,355	1,600	-63%	10,185	8,492	-17%
Retained Earnings, End (In M Php)	15,001	18,652	24%	4,425	6,404	45%	1,958	4,576	134%
Net Working Capital	1,812	6,724	271%	(2,553)	(1,763)	-31%	2,012	3,501	74%
EBITDA	4,403	6,917	57%	1,462	2,323	59%	1,724	2,145	25%

H1 2017 VOLUME SOLD vs COST OF SALES



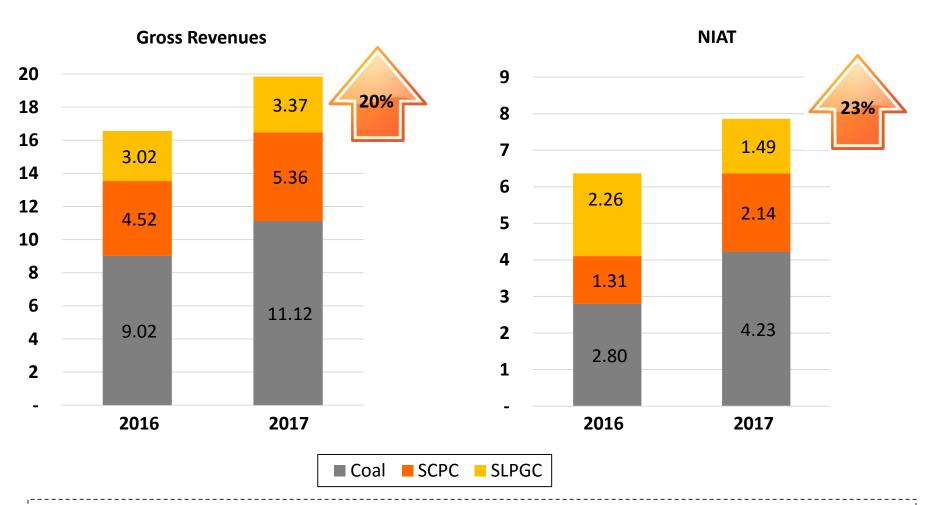


High production results to low coal cost of sales. SLPGC's cost of sales/KWh is lower than SCPC because it uses lower grade coal as fuel.

CONSOLIDATED REVENUES AND NIAT



H1 2016 vs H1 2017

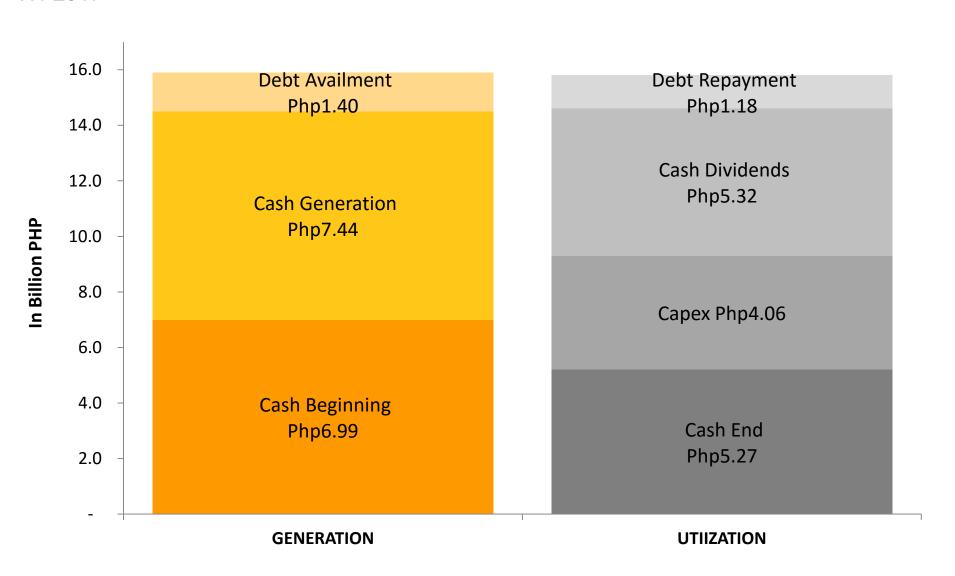


20% † in revenues, 23% † in NIAT. SCPC performed better in the current quarter as Unit 2 is already operational, unlike in 2016 when the plant was on maintenance shutdown the whole of Q1. Coal remained strong with increased revenues. Drop in SLPGC profitability is due to booking of depreciation and interest expenses in 2017; interest expense was capitalized in H1 2016 while on still on commissioning.

CASH GENERATION & UTILIZATION - CONSOLIDATED



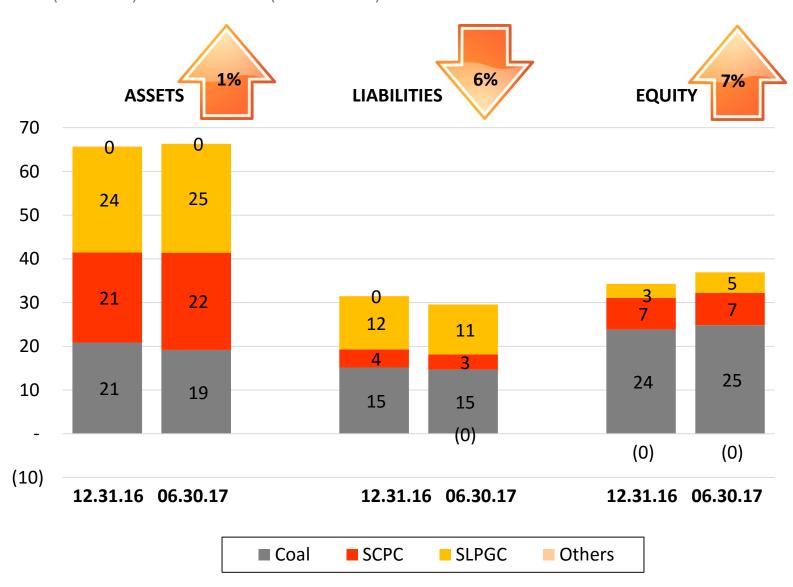
H1 2017



CONSOLIDATED ASSETS, LIABILITIES, & EQUITY



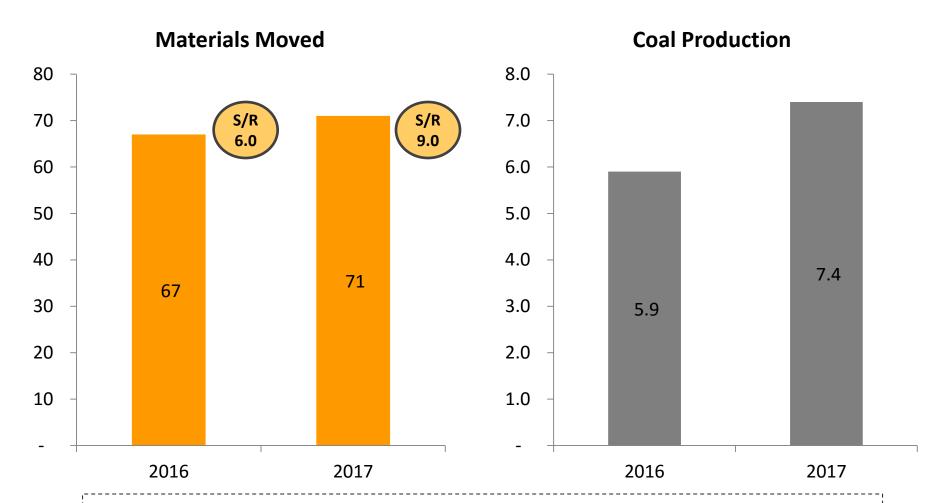
FY 2016 (Audited) vs H1 2017 (Unaudited)



COAL PRODUCTION

H1 2016 vs H1 2017



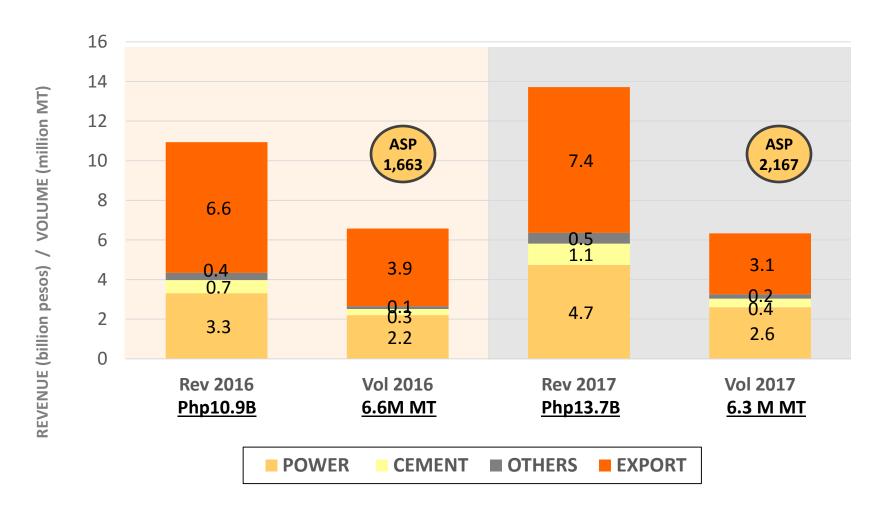


6% † in materials moved, **25% †** in coal production. Increase in materials moved is due to increase in excavating capacity, which resulted to corresponding increase in production. Coal production is inclusive of low-grade coal of 454K tons and 772K tons in H1 2016 and H1 2017, respectively. 2016 materials moved is inclusive of 28M bcm pres-stripping of Molave mine.

COAL SALES

H1 2016 vs H1 2017



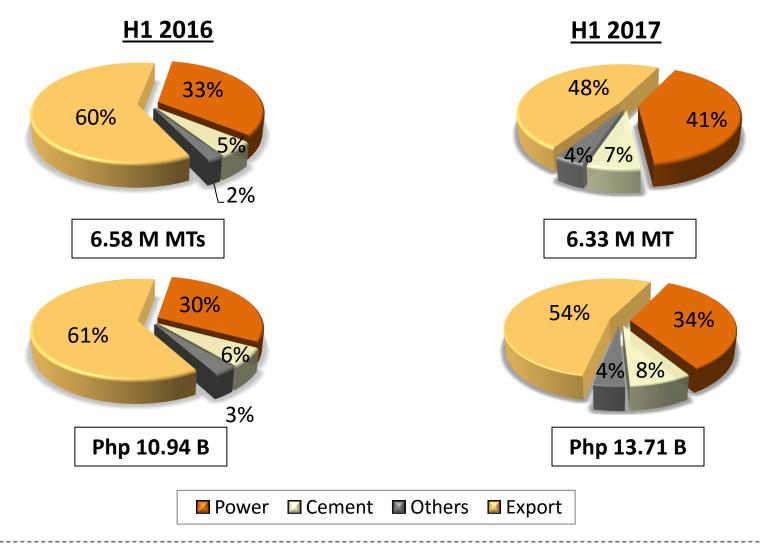


4% ↓ **in volume sold, 30%** ↑ **ASP.** Increase in ASP offset slight decline in volume sold, resulting to growth in Gross Revenues by 25%. H1 2016 and H1 2017 coal sales are inclusive of low-grade coal sold to own power plants of 757 thousand tons and 772 thousand tons, respectively

COAL SALES MIX

H1 2016 vs H1 2017



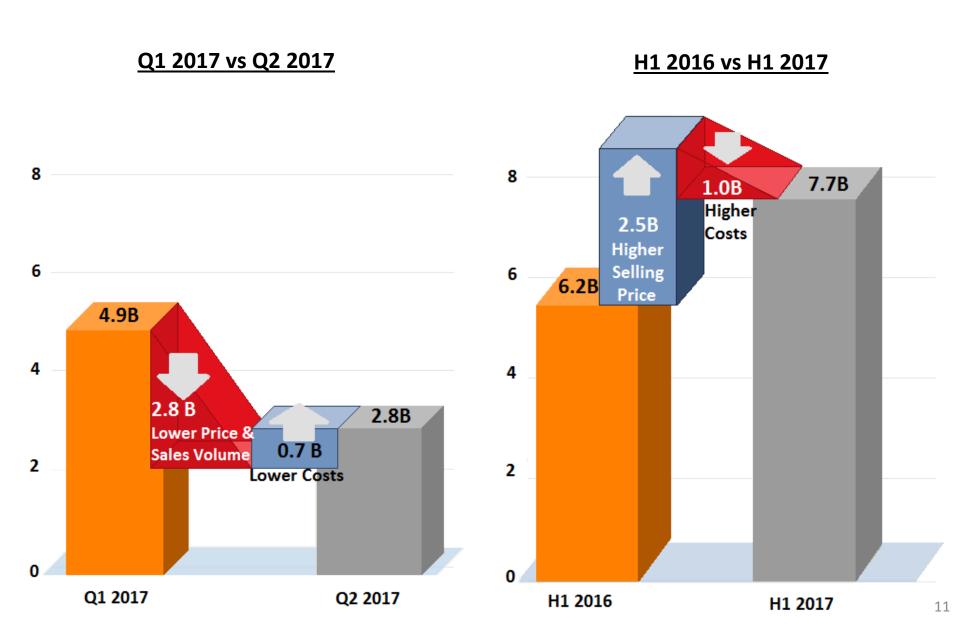


18% ↑ off-take of power plants, **41%** Cement, **55%** ↑ Other Plants, **22%** ↓ exports. Drop in export sales is mainly a timing issue. Higher ASP offset slight decline in sales volume, resulting to higher Revenues.

COAL GP VARIANCE ANALYSES

In billion Php

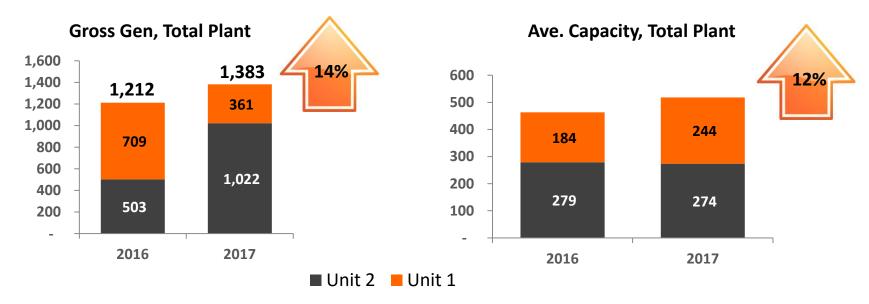


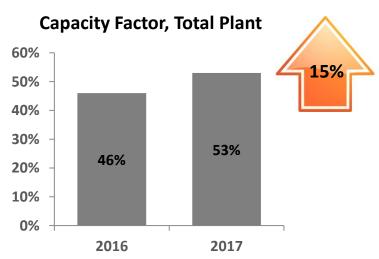


SCPC POWER PLANTS' PERFORMANCE



H1 2016 vs H1 2017

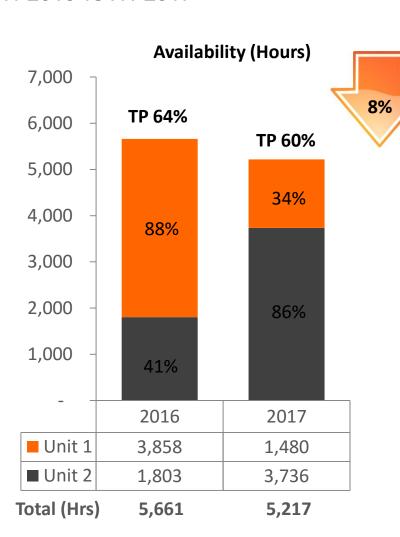




SCPC POWER PLANTS' AVAILABILITY& OUTAGES



H1 2016 vs H1 2017



Planned Outage, Hrs	2016	2017	Variance
Unit I	-	1,536	100%
Unit II	-	-	-
Total Plant	-	1,536	100%

Unplanned Outage, Hrs	2016	2017	Variance
Unit I	534	1,352	153%
Unit II	2,589	632	-76%
Total Plant	3,123	1,983	-36%

SCPC ENERGY SALES

H1 2016 vs H1 2017

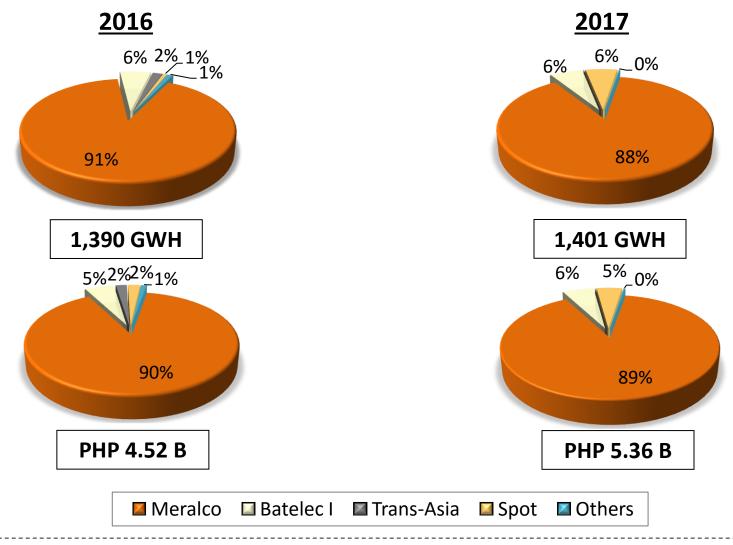
	2016	2017	Variance
BCQ Revenue in Pesos, Net	4,423	5,112	16%
BCQ Volume Sold (GWh)	1,376	1,321	-4%
BCQ, Ave Price	3.21	3.87	20%
Spot Sale in Pesos	99	249	151%
Spot Volume Sold (GWh)	14	80	475%
Spot Sales, Ave Price	7.18	3.13	-56%
Total Revenue in Pesos	4,522	5,361	19%
Total Volume Sold (GWh)	1,390	1,401	1%
Composite Ave. Price	3.25	3.83	18%

18% † in ASP, 1% † volume sold. Higher ASP in 2017 translated to increase in Revenues. Global coal price was depressed in Hi 2016; higher coal prices in 2017 pulled up fuel component of BCQ pricing.

SCPC ENERGY SALES MIX

H1 2016 vs H1 2017



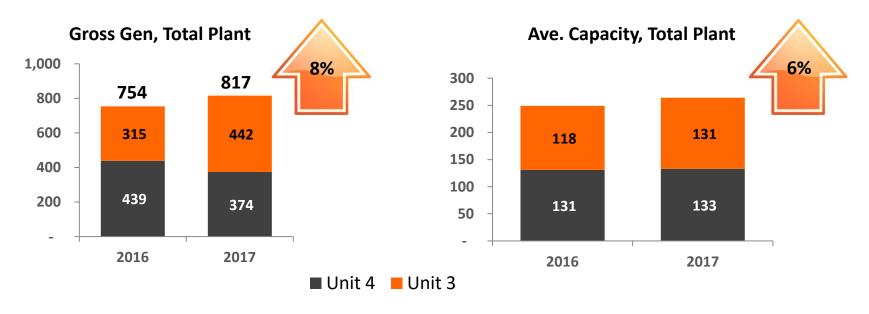


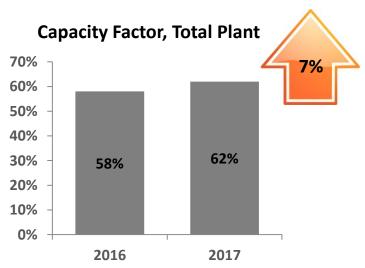
Meralco remains to be the single biggest customer of the Company, accounting for 88% of sales volume and 89% of revenues.

SLPGC POWER PLANTS' PERFORMANCE



H1 2016 vs H1 2017

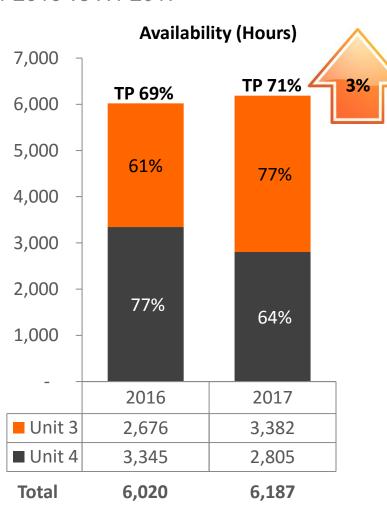




SLPGC POWER PLANTS' AVAILABILITY & OUTAGES



H1 2016 vs H1 2017



Planned Outage, Hrs	2016	2017	Variance
Unit I	-	744	100%
Unit II	-	1,080	100%
Total Plant	-	1,824	100%

Unplanned Outage, Hrs	2016	2017	Variance
Unit I	1,716	128	-93%
Unit II	1,047	76	-93%
Total Plant	2,764	203	-93%

SLPGC ENERGY SALES

H1 2016 vs H1 2017

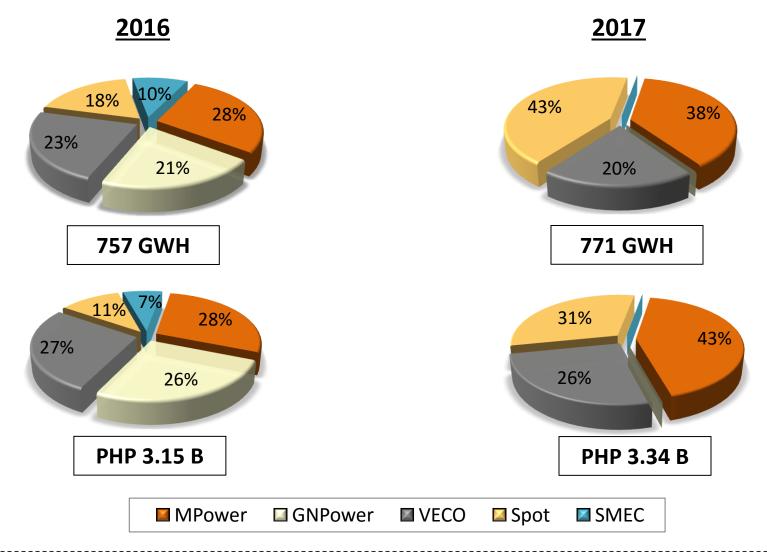
	2016	2017	Variance
BCQ Revenue in Pesos, Net	2,783	2,303	-17%
BCQ Volume Sold (GWh)	621	443	-29%
BCQ, Ave Price	4.48	5.20	16%
Spot Sale in Pesos	363	1,038	186%
Spot Volume Sold (GWh)	136	328	142%
Spot Sales, Ave Price	2.67	3.16	18%
Total Revenue in Pesos	3,146	3,340	6%
Total Volume Sold (GWh)	757	771	2%
Composite Ave. Price	4.16	4.33	4%

4% † in ASP, **2% †** volume sold. Higher ASP and higher volume sold, resulted to 6% increase in Revenues.

SLPGC ENERGY SALES MIX

H1 2016 vs H1 2017





Power supply contracts total to 262.51MW. VECO (42.51 MW), MPower (100 MW), SMEC (120MW), and a 5-year financial contract with AC Energy Retail for 50 MW which expires in December 2021.

KEY TAKEAWAYS



- Coal passed second wave of DENR audit
- Higher global coal prices pushed power ASP up
- SCPC: Performance rebounded with higher energy generation and better prices
- SLPGC: Drop in profitability is mainly due to accounting of depreciation and interest expenses
- SLPGC: COC for 150MW issued on 15 May
- Declaration of Php5/share special cash dividends

APPENDIX

COMPARATIVE STATEMENTS OF COMPREHENSIVE INCOME - COAL



For the period ending June (in million Php)

	Q1 2016	Q2 2016	H1 2016	Q1 2017	Q2 2017	H1 2017	Variance
Revenue	4,647	6,297	10,944	8,135	5,319	13,454	23%
Costs of Sales	1,908	2,851	4,758	3,206	2,524	5,730	20%
Gross Margin	2,739	3,447	6,186	4,929	2,794	7,724	25%
Gross Profit Ratio	<i>59%</i>	<i>55%</i>	57%	61%	<i>53%</i>	57%	2%
Govt Share	693	1,148	1,841	1,274	688	1,962	7%
Gen & Admin Exp	233	229	462	104	102	206	-56%
OPEX	925	1,378	2,303	1,378	789	2,168	-6%
	1,814	2,069	3,883	3,551	2,005	5,556	43%
Other Exp/(Inc)	5	94	98	152	85	237	142%
Income bef tax	1,809	1,975	3,785	3,399	1,920	5,319	41%
Income Tax	2	2	3	2	2	4	21%
Core Income	1,808	1,974	3,781	3,397	1,918	5,315	41%
Profitability Ratio	39%	31%	35 %	42%	<i>36</i> %	40%	14%

COMPARATIVE STATEMENTS OF COMPREHENSIVE INCOME - SCPC



For the period ending June (in million Php)

<u> </u>	,					
Q1 2016	Q2 2016	H1 2016	Q1 2017	Q2 2017	H1 2017	Variance
1,656	2,866	4,522	2,422	2,943	5,365	19%
1,630	2,801	4,431	2,423	2,698	5,121	16%
30	69	99	4	249	253	155%
(4)	(4)	(8)	(5)	(4)	(9)	17%
805	2,199	3,004	1,170	1,867	3,037	1%
730	1,491	2,221	1,014	1,764	2,778	25%
71	699	770	151	96	247	-68%
3	9	12	6	7	12	0%
851	667	1,519	1,251	1,077	2,328	53%
<i>51%</i>	23%	34%	52%	37 %	43%	29%
312	362	674	298	380	677	0%
316	347	663	293	355	648	-2%
17	18	35	7	11	18	-49%
(1)	18	18	21	46	68	283%
(20)	(22)	(42)	(24)	(32)	(56)	35%
539	305	844	953	697	1,650	95%
163	92	255	286	210	496	95%
376	213	590	667	487	1,154	96%
23%	7 %	13%	28%	17%	22%	65%
	1,656 1,630 30 (4) 805 730 71 3 851 51% 312 316 17 (1) (20) 539 163 376	1,656 2,866 1,630 2,801 30 69 (4) (4) 805 2,199 730 1,491 71 699 3 9 851 667 51% 23% 312 362 316 347 17 18 (1) 18 (20) (22) 539 305 163 92 376 213	1,656 2,866 4,522 1,630 2,801 4,431 30 69 99 (4) (4) (8) 805 2,199 3,004 730 1,491 2,221 71 699 770 3 9 12 851 667 1,519 51% 23% 34% 312 362 674 316 347 663 17 18 35 (1) 18 18 (20) (22) (42) 539 305 844 163 92 255 376 213 590	1,656 2,866 4,522 2,422 1,630 2,801 4,431 2,423 30 69 99 4 (4) (4) (8) (5) 805 2,199 3,004 1,170 730 1,491 2,221 1,014 71 699 770 151 3 9 12 6 851 667 1,519 1,251 51% 23% 34% 52% 312 362 674 298 316 347 663 293 17 18 35 7 (1) 18 18 21 (20) (22) (42) (24) 539 305 844 953 163 92 255 286 376 213 590 667	1,656 2,866 4,522 2,422 2,943 1,630 2,801 4,431 2,423 2,698 30 69 99 4 249 (4) (4) (8) (5) (4) 805 2,199 3,004 1,170 1,867 730 1,491 2,221 1,014 1,764 71 699 770 151 96 3 9 12 6 7 851 667 1,519 1,251 1,077 51% 23% 34% 52% 37% 312 362 674 298 380 316 347 663 293 355 17 18 35 7 11 (1) 18 18 21 46 (20) (22) (42) (24) (32) 539 305 844 953 697 163 92 255 286 210 376 213 590	1,656 2,866 4,522 2,422 2,943 5,365 1,630 2,801 4,431 2,423 2,698 5,121 30 69 99 4 249 253 (4) (4) (8) (5) (4) (9) 805 2,199 3,004 1,170 1,867 3,037 730 1,491 2,221 1,014 1,764 2,778 71 699 770 151 96 247 3 9 12 6 7 12 851 667 1,519 1,251 1,077 2,328 51% 23% 34% 52% 37% 43% 312 362 674 298 380 677 316 347 663 293 355 648 17 18 35 7 11 18 (1) 18 18 21 46 68

^{*}Before eliminating entries

Fixed capacity fee and O&M payments over lower generation, caused by shutdown of Unit 1, resulted to higher ASP by Php0.52/kwh in Q1 2017 or a total favorable impact to Revenues of Php305 million during the quarter, thus explaining the higher NIAT in Q1 2017 vs Q2 2017.

COMPARATIVE STATEMENTS OF COMPREHENSIVE INCOME - SLPGC



For the period ending June (in million Php)

	Q1 2016	Q2 2016	H1 2016	Q1 2017	Q2 2017	H1 2017	Variance
Revenue	251	2,134	2,385	1,149	2,194	3,343	40%
Contracted Energy	253	1,882	2,136	933	1,372	2,305	8%
Spot Sales		261	261	216	822	1,038	297%
PPD	(2)	(10)	(12)	0	-	0	-101%
Cost of Energy Sales	147	693	839	640	816	1,456	73%
Generation Cost	(0)	557	557	491	784	1,275	129%
Replacement Power Cost	140	131	271	145	27	172	-37%
Marketing Cost	6	5	12	4	5	9	-21%
Gross Profit	105	1,441	1,546	509	1,378	1,887	22%
GP Ratio	42%	<i>68%</i>	<i>65%</i>	44%	<i>63%</i>	56%	-13%
Other Cost/Expense/Income	(655)	178	(477)	149	307	456	-196%
General, Admin. and Other OPEX	9	55	64	91	264	355	454%
Finance (Income)/Costs	(6)	99	93	60	68	128	38%
Foreign Exchange Gains/(Losses)	(0)	(0)	(0)	(0)	(1)	(1)	40%
Other Income (Fly Ash)	(8)	(11)	(19)	(3)	(22)	(25)	28%
Other Income fr Commissioning	(650)	36	(615)	-	(2)	(2)	-100%
Net Income Before Tax	760	1,263	2,023	360	1,071	1,431	-29%
Provision for Taxes	32	(4)	28	2	34	36	26%
Net Income After Tax	728	1,267	1,995	358	1,038	1,396	-30%
Profitability Ratio	289%	<i>59%</i>	84%	31%	47%	42%	-50%

COMPARATIVE STATEMENTS OF COMPREHENSIVE INCOME - CONSOLIDATED



For the period ending June (in million Php)

	SMC	SCPC	SLPGC	H1 2016
Coal	9,017	-	_	9,017
Power	-	4,522	2,385	6,908
Income from commissioning			615	615
REVENUE	9,017	4,522	3,000	16,540
Coal	3,817	-	-	3,817
Power	-	2,288	562	2,850
COST OF SALES	3,817	2,288	562	6,667
GROSS PROFIT	5,200	2,235	2,438	9,873
GP Ratio	<i>58%</i>	49%	81%	<i>60%</i>
G/S & admin expenses	2,303	663	72	3,041
Interest expense	96	41	107	245
Interest (income)	(20)	(6)	(14)	(40)
Forex (gain) losses	24	18	(0)	41
Other (income) exp	(2)	(42)	(19)	(63)
Total	2,401	674	146	3,223
Income before tax	2,799	1,561	2,292	6,650
Income tax	3	255	28	286
NET INCOME	2,796	1,307	2,264	6,363
NP Ratio	<i>31%</i>	29%	75%	38%

SMC	SCPC	SLPGC	H1 2017
SIVIC	SCPC	SLPGC	П1 2017
11,120	-	-	11,120
-	5,365	3,342	8,707
11,120	5,365	3,342	19,827
4,482	-	_	4,482
-	2,055	1,382	3,437
4,482	2,055	1,382	7,920
6,638	3,309	1,960	11,908
60%	62 %	59%	60%
2,168	648	325	3,140
129	22	149	300
(29)	(4)	(20)	(53)
144	68		212
(6)	(56)	(25)	(87)
2,405	676	430	3,511
4,233	2,633	1,531	8,396
4	496	36	536
4,229	2,137	1,495	7,861
38%	40%	44%	40%

COMPARATIVE STATEMENTS OF FINANCIAL POSITION - CONSOLIDATED



As of June 2017 (Unaudited) vs December 2016 (Audited) – *In million pesos*

	SMC	SCPC	SLPGC	SBPG	SCS	SEU	SCRC	SCIP	CONSO	LIDATED
	SIVIC	100%	100%	100%	100%	100%	100%	100%	0011001	
	PARENT								06.30.2017	12.31.2016
100==0		DIRECT	DIRECT	DIRECT	DIRECT	DIRECT	INDIRECT	DIRECT		
ASSETS										
Current asstes										
Cash & Cash Equivalents	1,355	1,472	2,417	3	5	3	12	3	5,271	6,993
Receivables - net	1,307	2,068	940	_	-	-	-	_	4,316	5,686
Inventories - net	3,800	2.233	858	_	-	-	-	_	6,891	5,386
Investment in JV	59								59	52
Investment in Sinking										
Fund		4							4	69
Other current assets	1,601	565	2,439	-	-	-	0	-	4,605	2,968
Total Current Assets	8,122	6,342	6,655	3	5	3	12	3	21,145	21,154
Non current assets										·
PPE – net	10,826	15,374	18,111	-	-	_	-	_	44,311	43,352
Other noncurrent assets	193	77	126	_	-	-	-	-	396	735
Deferred tax asset	54	465	(0)	-	-	0	-	-	519	519
Total Noncurrent Assets	11,073	15,917	18,237	_	-	0	-	-	45,227	44,606
TOTAL ASSETS	19,195	22,259	24,892	3	5	3	12	3	66,373	65,760

COMPARATIVE STATEMENTS OF FINANCIAL POSITION - CONSOLIDATED



As of June 2017 (Unaudited) vs December 2016 (Audited) – *In million pesos*

	SMC	SCPC	SLPGC	SBPG	SCS	SEU	SCRC	SCIP	CONSO	LIDATED
		100%	100%	100%	100%	100%	100%INDI	1000/ 51550	00 00 0047	10.04.0040
	PARENT	DIRECT	DIRECT	DIRECT	DIRECT	DIRECT	RECT	100% DIRECT	06.30.2017	12.31.2016
LIABILITIES										
Current Liabilities										
Accounts payables	6,124	1,819	2,069	0	(11)	0	0	0	10,002	12,221
Short-term loans	-	1,600	-	-	-	-	-	-	1,600	1,600
Long-term debt – current	64	-	852	-	-	-	-	-	915	1,832
Total Current Liabilities	6,188	3,419	2,921	-	(11)	0	0	0	12,517	15,653
Noncurrent Liabilities										
LT - net of current	6,810	-	7,640	-	-	-	-	-	14,449	13,258
Pension liability	68	27	22	-	-	-	-	-	117	114
Provision for site rehab	1,593	14	-	-	-	-	-	-	1,606	1,606
Other LT Liabilities	-	-	858	-	-	-	-	-	858	837
Total Noncurrent										
Liabilities	8,470	41	8,520	-	-	-	-	-	17,031	15,816
TOTAL LIABILITIES	14,658	3,460	11,441	(0)	(11)	-	0	-	29,549	31,468
EQUITY										
Capital stock	1,069	-	-	-	-	-	-	-	1,069	1,069
Additional paid-in capital	6,676	-	-	-	-	-	-	-	6,676	6,676
Retained earnings	17,579	7,389	4,679	(0)	(155)	(0)	(0)	0	29,491	26,959
Remeasurement gains										
and losses	(24)	(2)	3						(23)	(23)
Treasury Shares	(388)		-	-	-	-	-	-	(388)	(388)
Total SHE	24,912	7,387	4,682	(0)	(155)	(0)	(0)	0	36,824	34,292
LIABILITIES & EQUITY	39,570	10,847	16,123	(0)	(166)	(0)	(0)	0	66,373	65,760

CONSOLIDATED LOAN PROFILE



In Millions

Business	Dec	Jan-J	Jun	
Segment	2016	Availment	Payment	2017
Coal (USD)	70.8		1.3	69.5
Coal (PHP Equivalent)	3,518		66	3,506
Coal (PHP)	2,100	1,400	131	3,369
Total Coal (PHP)	5,618	1,400	197	6,874
SCPC (PHP)	1,728		128	1,600
SLPGC (PHP)	9,344	-	852	8,492
TOTAL (PHP)	16,690	1,400	1,177	16,966

DISCLAIMER



- •Semirara Mining and Power Corporation (the "Company") and its advisors assumes no responsibility or liability regarding actions or decision that may be taken regarding any information resulting from unintentional errors or omissions contained in this document.
- •In addition, this document contains financial information and results of operation, and may also contain certain projections, plans, strategies, and objectives of the Company, that are not statements of historical fact which would be treated as forward looking statements within the meaning of applicable law. Forward looking statements are subject to risks and uncertainties that may cause actual events and the Company's future results to be materially different than expected or indicated by such statements. No assurance can be given that the results anticipated by the Company, or indicated by any such forward looking statements, will be achieved.
- •This document is not an offer to sell securities or a solicitation of an offer to buy securities.